

INDIAN SCHOOL AL WADI AL KABIR

DEPARTMENT OF COMMERCE

PROJECT DETAILS FOR ENTREPRENEURSHIP- XI-23-24

PROJECT WORK

Students have to do **ONE** project in the entire academic session.

Assessment details for the project work:

RUBRICS

Project file	10
Viva /Voce	05
Written Exam	15
Total Marks	30

TOPIC FOR THE PROJECT:

PROJECT 1: Profile of An Entrepreneur

Students are required to:

Create a detailed project file covering the journey of an entrepreneur.

CONTENTS OF THE TOPIC:

- COVER PAGE
- ACKNOWLEDGEMENT
- INDEX
- INTRODUCTION TO THE ENTREPRENEUR
- EARLY CHILDHOOD
- EDUCATIONAL BACKGROUND
- HOW DID HE START HIS BUSINESS? (His struggles)
- A TWO PAGE INTRODUCTION OF HIS COMPANY/ BRAND
- CURRENT WHEREABOUTS OF THE ENTREPRENEUR (his current businesses/projects)
- CONCLUSION
- BIBLIOGRAPHY

PROJECT 2: Inspiring change through women entrepreneurs

Students are required to:

Create a project file on a woman entrepreneur who bought about a change in the society.

- COVER PAGE
- ACKNOWLEDGEMENT
- INDEX
- INTRODUCTION TO THE ENTREPRENEUR
- EARLY CHILDHOOD
- EDUCATIONAL BACKGROUND
- HOW DID SHE START HER BUSINESS?
- THE STRUGGLES SHE FACED
- HOW DID SHE MAKE A CHANGE IN THE SOCIETY
- CONCLUSION
- BIBLIOGRAPHY

PROJECT 3: Conduct a market survey for any two brands and draw comparisons on their popularity

Students are required to:

Conduct a market survey to find out about a popularity of a brand in their vicinity.

CONTENTS OF THE TOPIC:

- COVER PAGE
- ACKNOWLEDGEMENT
- INDEX
- INTRODUCTION TO THE BRANDS
- MARKETING STRATEGIES OF THE BRANDS
- EXPLAIN THE SURVEY WITH THE HELP OF DIAGRAMS
- FINDINGS
- SUGGESTIONS
- CONCLUSION
- BIBLIOGRAPHY
- ATTACHMENT OF QUESTIONNAIRE

OBJECTIVES OF THE PROJECT WORK:

Objectives of project work are to enable learners to:

- 1. Probe deeper into personal enquiry, initiate action and reflect on knowledge and skills, views etc. acquired during the course of class
- 2. Analyse and evaluate real world scenarios in which the Entrepreneurs have applied the theories taught in class to be successful
- 3. Demonstrate the knowledge of critical data assimilation and creative thinking skills to produce an independent and extended piece of work
- 4. Develop the secondary data research skills to support the topic

STEPS INVOLVED IN THE CONDUCT OF THE PROJECT:

Students may work upon the following lines as a suggested:

- 1. Choose a title/topic
- 2. Collection of the research material/data
- 3. Organization of material/data
- 4. Present material/data
- 5. Analysing the material/data for conclusion
- 6. Draw the relevant conclusion
- 7. Presentation of the Project Work

EXPECTED CHECKLIST FOR THE PROJECT WORK:

- 1. Introduction of topic/title
- 2. Identifying the product/service/entrepreneur
- 3. Identify the State handicraft
- 4. Various stakeholders and effect on each of them
- 5. Use of different tools for market assessment and it's analysis
- 6. Calculation of various costs involved in the selling process
- 7. Validity, reliability, appropriateness and relevance of data used for research work and for presentation in the project file
- 8. Presentation and writing that is succinct and coherent in project file
- 9. Citation of the materials referred to, in the file in footnotes, resources section, bibliography etc.

VIVA-VOCE

- 1. At the end of the academic session, each learner will present the research work in the Project File to the Internal examiner.
- 2. The questions should be asked from the Research Work/ Project File of the learner.
- 3. The Internal Examiner should ensure that the study submitted by the learner is his/her own original work.
- 4. In case of any doubt, authenticity should be checked and verified.